

# Elaine Dumler

*Energetic, informative and professional.* That's how people describe Elaine Dumler. With her unique blend of humor, sincerity, stories and props, Elaine encourages audiences to increase their effectiveness and give strong and persuasive presentations.

Elaine's desire to bring craftsmanship into business presentations has evolved into a series of workshops and training sessions called "Speak for Success." These workshops are custom-tailored to meet the varying needs of each business or organization and help to overcome the fear of public speaking.

When your audience members experience the warmth and professionalism Elaine exudes they will witness a master at her craft. Participants will leave with practical techniques that provide the polish and confidence required to deliver successful and effective presentations each and every time.



*Training in Sint-Michielgestel, Netherlands*

## Speeches and Trainings

### **Speak for SUCCESS! Business Presentations That Win**

Intensive training program for professionals who must be effective and influential when presenting ideas to clients and colleagues. Increase your confidence through practice and personal coaching. Learn to present in many specialized situations.

### **BIG Results from Small Talk— The Business of Being Social**

Learn how to tap into a gold mine of contacts in both professional and social settings. Designed for those who wish to create and maintain a business built on referrals.

### **Put Your MOUTH Where the MONEY is!**

This fun program will show you how to create and deliver professional seminars and how to get business from them!

### **Corporate Connections— The Power of Corporate Level Networking**

Learn to build a dynamic network of influential people to help you reach your professional goals. Put some "high touch" back into "high tech."

### **Dancing on the Glass Ceiling**

Presentation specifics for women. Discover how to recognize and avoid power-robbing speech mistakes that may be holding you back as well as how to present your ideas from first impression to lasting impact.

### **Courses designed for Automotive Management Institute:**

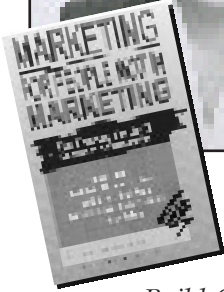
- Speak for Yourself
- How to Get 'Em in the Door, and Coming Back for More!

*"OUR excellence is measured by YOUR success." -Elaine Dumler*



Elaine understands the presentation and networking needs of business people. For 12 years she has given over 1100 talks and training in these skill areas. She was a columnist in an international newsletter, has been featured on both radio and TV, is author of the publication entitled *10 Keys to Comfortable Conversation*, and is

co-author of the book *Marketing for People NOT in Marketing – How Everyone can Build Customer Relationships*. Elaine was president of the Colorado Speakers Association for the 2000-2001 term.



## Testimonials

*“You’ve got a Winner! The ability to “customize” parts of the course is very important, especially for a company like Mobil where we are giving many non-standard presentations.”*

**-Andy Smith, Mobil Chemical**

*“Your course was extremely effective because I see firsthand our associates practicing and working on the techniques they learned from you during those two days in July. I have incorporated most of your lessons into my presentations to our CFOs and corporate leaders. I am convinced that my effectiveness has increased significantly as a result.”*

**-Juan Simpson, Johnson & Johnson**

*“You are a fantastic instructor and speaker! I learned so much from your classes and they have helped me incredibly with my presentation skills. I just started my career in training and teaching classes...I found your tips to be very beneficial. You are an inspiration to many.”*

**-Wendy Simon, General Electric CBS**

*“We already are reaping the benefits of your intensive, fun and challenging 2-day session. This weekend 2 VP’s gave an all-day presentation at a conference. Thanks to your training, their presentations were solid, educational and relevant to the attendees. Our investment in you was sound, and we look forward to working with you again soon!”*

**-Julia Biolchini, Marketing Mgr., Saligent, Inc.**

*“This was probably the best seminar I have ever been to. You have packed a remarkable amount of material into such a “short” day. Thanks a million!”*

**-Karen Almquist, S.M. Stoller, Corp.**

## Partial Client List

American Society of Women Accountants  
 Automotive Management Institute – Certified Instructor  
 Blue Mountain Arts  
 Case Management Society of America  
 Clemson University  
 Colorado Society of Association Executives  
 Decorating Den  
 Elite Auto Glass  
 General Electric Capital  
 GE – Client Business Services  
 Hospice  
 Johnson & Johnson  
 Mobil Chemical Company  
 Palmer Realty  
 RE/MAX Real Estate  
 Safety-Kleen Corporation  
 Saligent, Inc.  
 Shaklee Corporation  
 S.M. Stoller Corporation  
 State Farm insurance  
 XVT Software, Inc.

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